## DOMINANT ENTERPRISE BERHAD (Company No.221206-D) <u>CONDENSED CONSOLIDATED INCOME STATEMENTS (UNAUDITED)</u> FOR THE FOURTH QUARTER ENDED 31 MARCH 2014

	<u>FYE2014</u>	<u>FYE2013</u>	FYE2014	FYE2013
	INDIVIDUA	L QUARTER	CUMULATIVE	E QUARTER
	Current Quarter Ended 31.03.2014	Preceding Year Corresponding Quarter Ended 31.03.2013	Current Year To Date Ended 31.03.2014	Preceding Year Ended 31.03.2013
	RM'000	RM'000	RM'000	RM'000
Revenue	123,739	102,700	477,727	416,229
Profit from Operations	8,605	6,338	27,539	23,434
Fair value adjustments on investment properties	6,808	-	6,808	-
Interest Income	75	154	397	589
Interest Expense	(219)	(583)	(3,899)	(3,235)
Depreciation and Amortisation	(630)	(549)	(2,393)	(2,152)
Profit Before Tax	14,639	5,360	28,452	18,636
Income Tax Expense	(2,171)	(1,453)	(5,514)	(4,600)
Profit After Tax	12,468	3,907	22,938	14,036
Other Comprehensive Income				
Exchange differences on translating foreign operations	620	10	635	340
Gain on revaluation of properties	40,721	778	40,721	778
Total Comprehensive Income	53,809	4,695	64,294	15,154
Profit attributable to :				
Equity holders of the Company Non-Controlling Interest	12,515 (47)	3,907	23,134 (196)	14,036
Non-Controlling interest	12,468	3,907	22,938	14,036
Total comprehensive income attributable to :				
Equity holders of the Company	53,856	4,695	64,490	15,154
Non-Controlling Interest	(47)	-	(196)	-
	53,809	4,695	64,294	15,154
Earning Per Share				
- Basic (sen)	8.99	2.92	17.06	10.58
- Diluted (sen)	8.97	2.89	17.02	10.48

The Condensed Consolidated Income Statements should be read in conjunction with the Audited Financial Statement for the financial year ended 31st March 2013 and the accompanying explanatory notes to the interim financial reports.

#### DOMINANT ENTERPRISE BERHAD (Company No.221206-D) CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	(Unaudited) As At 31 March 2014 RM'000	(Audited) As At 31 March 2013 RM'000
ASSETS		
Non-Current Assets		
Property, plant and equipment	93,810	48,752
Investment properties	13,986	18,139
Land held for property development	30,213	-
Prepaid lease payments for land	4,730	4,621
Intangible assets	837	837
Deferred tax assets	143,584	23 72,372
Current Assets	145,564	12,312
Inventories	84,868	79,851
Trade receivables	109,637	93,145
Other receivables and prepaid expenses	3,214	4,542
Current tax assets	25	256
Cash and cash equivalents	28,400	27,923
	226,144	205,717
TOTAL ASSETS	369,728	278,089
EQUITY AND LIABILITIES		
Equity Attributable To Owners Of The Company		
Issued capital	68,483	67,116
Share premium	313	301
Other reserves	65,058	23,702
Retained Earnings	86,595	68,905
	220,449	160,024
Non - Controlling Interest	(92)	-
Total Equity	220,357	160,024
Non-Current Liabilities		
Hire purchase creditors	-	47
Bank borrowings	13,443	5,402
Deferred tax liabilities	5,742	3,140
	19,185	8,589
Current Liabilities		
Trade payables	23,627	19,346
Other payables and accrued expenses	5,206	4,435
Hire purchase creditors	47	80
Finance lease payables	-	45
Bank borrowings	99,723	84,362
Current tax liabilities	<u>1,583</u> 130,186	<u> </u>
Total Liabilities	149,371	118,065
TOTAL EQUITY AND LIABILITIES	369,728	278,089
Net assets per share (RM)	1.61	1.19

The Condensed Consolidated Balance Sheet should be read in conjunction with the Audited Financial Statements for the financial year ended 31st March 2013 and the accompanying explanatory notes to the interim financial reports.

## DOMINANT ENTERPRISE BERHAD

## (Company No.221206-D)

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)

	Issued <u>Capital</u> RM'000	Share <u>Premium</u> RM'000	Other <u>Reserves</u> RM'000	Retained <u>Earning</u> RM'000	<u>Total</u> RM'000	Non- Controlling <u>Interest</u> RM'000	Total <u>Equity</u> RM'000
Balance as at 1 April 2012	64,567	288	22,584	61,535	148,974	-	148,974
Issuance of shares - pursuant to ESOS at exercise price of RM 0.50 per share	1,895	-	-	-	1,895	-	1,895
Issuance of shares - pursuant to ESOS at exercise price of RM 0.51 per share	654	13	-	-	667	-	667
Total comprehensive income for the year	-	-	1,118	14,036	15,154	-	15,154
Dividend	-	-	-	(6,666)	(6,666)	-	(6,666)
Balance as at 31 March 2013	67,116	301	23,702	68,905	160,024	-	160,024
Balance as at 1 April 2013	67,116	301	23,702	68,905	160,024	-	160,024
Issuance of shares - pursuant to ESOS at exercise price of RM 0.50 per share	726	-	-	-	726	-	726
Issuance of shares - pursuant to ESOS at exercise price of RM 0.51 per share	641	12	-	-	653	-	653
Total comprehensive income for the year	-	-	41,356	23,134	64,490	(196)	64,294
Ordinary shares contributed by non- controlling interests of a subsidiary	-	-	-	-	-	104	104
Dividend	-	-	-	(5,444)	(5,444)	-	(5,444)
Balance as at 31 March 2014	68,483	313	65,058	86,595	220,449	(92)	220,357

The Condensed Consolidated Statements of Changes In Equity should be read in conjunction with the Audited Financial Statements for the financial year ended 31st March 2013 and the accompanying explanatory notes to the interim financial reports.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW (UNAUDITED)

	Financial Year Ended 31.03.2014 RM'000	Financial Year Ended 31.03.2013 RM'000
Profit for the year	22,938	14,036
Adjustments for : -		
Non-cash items	(4,660)	2,172
Non-operating items	3,502	2,646
Taxation	5,514	4,600
Operating profit before changes in working capital	27,294	23,454
Changes in working capital		
Net change in current assets	(20,586)	(30,153)
Net change in current liabilities	5,240	1,356
Cash generated from / (used in) operations	11,948	(5,343)
Interest received	39	24
Income tax refunded	46	10
Interest paid	(108)	(118)
Income tax paid	(5,024)	(5,153)
Net cash from / (used in) operating activities	6,901	(10,580)
Cash flows from / (used in) investing activities		
Interest received	397	589
Proceeds from disposal of property, plant and equipment	25	159
Purchase of property, plant and equipment Ordinary shares contributed by non-controlling interests	(22,145)	(3,106)
of a subsidiary	104	_
Net cash used in investing activities	(21,619)	(2,358)
Cash flows from / (used in) financing activities		())
Net proceeds from short-term borrowings	12,771	25,135
Dividends paid	(5,444)	(6,666)
Issue of shares	1,379	2,562
Interest paid on bank borrowings	(3,791)	(3,116)
Net proceeds from/ repayment of hire-purchase payables	(80)	(119)
Repayments of finance lease payables	(45)	(59)
Proceeds from term loans	11,358	1,782
Repayments of term loans	(1,847)	(1,174)
Net cash from financing activities	14,301	18,345
Net Changes in Cash & Cash Equivalents	(417)	5,407
Adjustment for foreign exchange differentials	105	40
Cash & Cash Equivalents at beginning of year	26,549	21,102
Cash & Cash Equivalents at end of year	26,237	26,549
* Cash and cash equivalents at end of financial year comprise the fo	llowing :	
Cash and bank balances	28,400	27,923
Less: Bank overdrafts	·	,
(included within short term borrowings in Note B6)	(2,163)	(1,374)
	26,237	26,549

The Condensed Consolidated Cash Flow Statement should be read in conjunction with the Audited Financial Statements for the financial year ended 31st March 2013 and the accompanying explanatory notes to the interim financial reports.

# UNAUDITED QUARTERLY REPORT ON FINANCIAL RESULTS FOR THE YEAR ENDED 31 MARCH 2014

#### Notes to the Interim Financial Report

#### A1. Accounting Policies

The interim financial reports are unaudited and have been prepared in accordance with MFRS 134: Interim Financial Reporting and paragraph 9.22 of the Bursa Malaysia Securities Berhad's Main Market Listing Requirements.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 March 2013. The explanatory notes attached to the interim financial statements provide an explanation on events and transactions that are significant for the understanding of the changes in the financial position and performance of the Group since the financial year ended 31 March 2013.

#### A2. Change in Accounting Policies

The accounting policies adopted are consistent with those in the audited financial statements for the financial year ended 31 March 2013. The Group has adopted all the new and revised MFRSs and Issues Committee Interpretations ("IC Int.") issued by the Malaysian Accounting Standards Board ("MASB") effective for annual financial periods beginning on or after 1 January 2013. The adoption has no significant impact on the financial statements of the Group.

#### A3. Audit Qualification on Annual Financial Statements

The audit report of the Group's annual Financial Statements for the financial year ended 31 March 2013 was not subject to any qualification.

## A4. Seasonal or Cyclical Factors

The Group's business operations are not significantly affected by any seasonal or cyclical factors.

#### A5. Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the financial year.

## A6. Material Changes in Accounting Estimates

Not applicable.

## A7. Debts and Equity Securities

In the 4<sup>th</sup> Quarter ended 31 March 2014, 950,220 new ordinary shares were issued and allotted pursuant to the exercise of ESOS, of which, 395,720 share are allotted at an option price of RM 0.50, and 554,500 share are allotted at an option price of RM 0.51.

## A8. Dividend Paid

A third interim dividend of 1.0 sen per share, single tier, in respect of financial year ended 31 March 2014, total amounting to RM 1,369,651 was paid by the company on 27 March 2014.

#### A9. Valuations of Property, Plant and Equipment

The properties were revalued during the year based on open market valuations carried out by an independent firm of professional valuers to reflect the market value. The total revaluation surplus recognised in current quarter was amounting to RM 40.72 million.

## A10. Segmental Reporting

Revenue		Segment	Results [Variable]
<u>2014</u>	2013	2014	<u>2013</u>
<u>RM'000</u>	<u>RM'000</u>	<u>RM'000</u>	<u>RM'000</u>
86,390	95,438	7,849	7,078
401,105	330,686	20,625	17,562
8,160	9,188	(935)	(1,206)
495,655	435,312	27,539	23,434
(9,436)	(9,729)		
(847)	(166)		
(7,645)	(9,188)		
477,727	416,229	27,539	23,434
		6,808	-
		397	589
		(3,899)	(3,235)
		(2,393)	(2,152)
		28,452	18,636
		(5,514)	(4,600)
		22,938	14,036
	2014 RM'000 86,390 401,105 8,160 495,655 (9,436) (847) (7,645)	$\begin{array}{c cccc} \hline RM'000 & RM'000 \\ \hline 86,390 & 95,438 \\ \hline 401,105 & 330,686 \\ \hline 8,160 & 9,188 \\ \hline 495,655 & 435,312 \\ \hline (9,436) & (9,729) \\ (847) & (166) \\ \hline (7,645) & (9,188) \\ \hline \end{array}$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

	As	sets	Liabil	ities
	<u>2014</u>	<u>2013</u>	2014	<u>2013</u>
	<u>RM'000</u>	<u>RM'000</u>	<u>RM'000</u>	<u>RM'000</u>
Manufacturing of wood products	60,489	62,948	33,194	23,046
Distributing of wood products	213,180	173,026	103,883	87,426
Other operating segments	96,059	42,115	12,294	7,593
	369,728	278,089	149,371	118,065

## A11. Changes in the Composition of the Group

There were no changes in composition of the Group for current quarter under review.

#### A12. Subsequent Material Events

There are no subsequent material events that are required to be reflected in the current quarter.

#### A13. Contingent Liabilities

As of 31 March 2014, the Group has credit facilities from licensed banks, financial institutions and suppliers totalling RM 279.75 million (RM 270.30 million in December 2013) which are guaranteed by the Company. Accordingly, the Company is contingently liable to the extent of credit facilities utilised by its subsidiary companies as of year-end amounting to about RM 119.05 million (RM 106.04 million in December 2013).

## A14. Capital Commitment

As of 31 March 2014, the Group has the following capital commitments:

	RM'000
Approved and contracted for :	
Construction of factory building	32
Road & drainage works	619
Acquisition of land & building	608
	1,259

#### Additional Information Required by the Bursa Malaysia Listing Requirements

#### **B1.** Review of the Performance

For the quarter ended 31 March 2014, the Group recorded a revenue of RM 123.74 million. This represented an increase of 20.49% as compared to RM 102.70 million in the preceding year corresponding quarter ended 31 March 2013. Operating profit has also increased by 35.80%, from RM 6.34 million to RM 8.61 million.

## Manufacturing Division

The revenue was recorded at RM 20.25 million for current quarter, an increase of 14.41% as compared to RM 17.70 million in the preceding year corresponding quarter ended 31 March 2013. The increase in revenue was mainly attributed to market share expansion which enables the Group to grow continuously. Furthermore, the newly developed products and market penetration had also contributed to higher revenue.

Operating profit has increased by 58.27%, from RM 1.39 million to RM 2.20 million. The increase was mainly due to higher profit margin contributed by newly developed products and effective costs management.

## Distribution Division

The revenue was recorded as RM 103.33 million for current quarter. This represented an increase of 21.56% as compared to RM 85.00 million in the preceding year corresponding quarter ended 31 March 2013. The increase in revenue was mainly contributed by additional market share captured as well as penetration into new markets.

Operating profit has also increased by 23.52%, from RM 5.23 million to RM 6.46 million. The increase in profit is attributed to higher revenue.

#### B2. Variation of Results Against Preceding Quarter

For current quarter under review, the Group's revenue slightly decreased by 1.09% as compare to RM 125.10 million in the preceding quarter ended 31 December 2013. Excluding income from fair value adjustments on investment properties of RM 6.81 million, the profit before tax ("PBT") amounted to RM 7.83 million, increased by 63.47% as compared to RM 4.79 million in preceding quarter.

#### **B3.** Prospects

The Board is of the view that the global economic condition remains challenging and competitive which had generally affected the Group's revenue, especially the slowdown in demand from Europe market resulted from Eurozone debt crisis as well as the delayed growth in the United States, has affected the Group's export sales. Furthermore, the costs of raw material and overhead are expected to continue on uptrend.

Nevertheless, the Board will focus on its current business and will continuously take necessary steps to maintain the profitability as well as improve the financial position of the group.

#### B4. Taxation

The taxation is calculated based on the profit for the financial year ended 31 March 2014 comprises the following:

	Current Quarter <u>RM'000</u>	Year To Date <u>RM'000</u>
Income tax Expenses :		
Current Tax Expense :		
Current Quarter/Year	2,171	5,514
	2,171	5,514

#### **B5.** Status of Corporate Proposals

There was no corporate proposal for the quarter under review.

#### **B6.** Borrowings

The Group's borrowings as at the end of the reporting period are 100% unsecured :-

	As At 31 March 2014 <u>RM'000</u>	As At 31 March 2013 <u>RM'000</u>
Short Term Borrowings	99,723	84,362
Long Term Borrowings	13,443	5,402
	113,166	89,764

## **B7.** Material Litigation

Not applicable.

## **B8.** Derivatives Financial Instruments

As at 31 March 2014, the Group's outstanding derivatives are as follows :-.

Type of Derivatives	Contract Value <u>RM'000</u>	Fair Value <u>RM'000</u>
<ul><li>Foreign Currency Forward Contracts</li><li>Less than 1 year</li></ul>	5.227	5.213

The Group's financial risk management policy seeks to ensure that adequate financial resources are available for the development of the Group's businesses whilst managing its interest rate risk, credit risk, liquidity risk and foreign currency risk.

## **B9.** Proposed Dividend

The Board proposed a final dividend of 1.0 sen per share, single tier, for the financial year ended 31 March 2014 (also 1 sen per share, single tier, in previous corresponding period).

This dividend is subject to the approval by the shareholders at the forthcoming Annual General Meeting and has not been included as liability in the financial statements. The dates of entitlement and payment will be determined at later stage.

Total dividend per share for current financial year to-date is 4.0 sen.

## B10. Earnings Per Share ("EPS")

The EPS is derived as follow :-

	Current Quarter	Current Year To Date
Net profit for the period/year (RM'000)	12,515	23,134
Weighted average number of ordinary shares ('000)	139,206	135,598
Adjusted weighted average number of ordinary shares for calculating diluted EPS ('000)	139,555	135,889
EPS (sen)	8.99	17.06
Diluted EPS (sen)	8.97	17.02

## B11. Realised and Unrealised Profit/Losses Disclosure

	Current Year To Date 31.03.2014	As At Financial Year Ended 31.03.2013
Retained Earning		
<ul><li>Realised</li><li>Unrealised</li></ul>	90,465 1,081	77,475 (3,424)
	91,546	74,051
Less : Consolidation Adjustment	(4,951)	(5,146)
Total Group Retained Earning as per Consolidated Accounts	86,595	68,905

## B12. Notes to the Condensed Consolidated Income Statements

Profit before tax is arrived at after crediting (charging) the following:

	Current Quarter RM'000	Current Year To Date RM'000
Interest income	75	397
Other income including investment income	600	1,864
Interest expense	(219)	(3,899)
Depreciation and amortisation	(630)	(2,393)
Provision for and write off of receivables	(378)	(469)
Provision for and write off of inventories	-	-
Gain/(Loss) on disposal of quoted or unquoted investments	N/A	N/A
Gain/(Loss) on disposal of property, plant and equipment	24	24
Impairment of assets	(41)	(41)
Gain/(Loss) on foreign exchange	27	255
Gain/(Loss) on derivatives	N/A	N/A
Fair value adjustments on investment properties	6,808	6,808